Sales & Marketing-CM 219, Eastern court Corporate Office, New Delhi-1 Tel No 23326544, Fax 23326545 ddg_sales@bsnl.co.in



No. 27-7/2015-S&M-CM/12

Dated: 18.06.2015

To

The Chief General Managers All Telecom Circles / Districts BSNL

Sub: Extension of franchisees agreement under CM-S&D Policy-12-reg.

Ref:- 1. This office letter no.-27-3/2012-S&M-CM/18 dated 09.07.2012

2. This office letter no.- 27-5/2013-S&M-CM/8 dated 27.5.2014

3. This office letter no.- 27-5/2014-S&M-CM/11 dated 23.06.2014

The period of agreement of franchisees who were migrated/extended under CM-S&D Policy-2012, is going to expire on 30.06.2015. The new S&D Policy is under formation and may take some time to finalize.

In view of above, approval of competent authority is hereby conveyed for extension of agreement of all such franchisees for a period of six months beyond 30.6.2015 i.e. up-to 31.12.2015 or up-to the implementation of new S&D Policy whichever is earlier. Validity of PBG shall be extended up-to period of extension of the agreement plus six months. However any franchisee who does not meet the cut-off score in any parameters (Type-A or Type-B) should be treated/penalized as per the terms and condition of the CM-S&D Policy-12.

(Upendra Bakolia) Addl. GM(S&M-CM)